UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITY EXCHANGE ACT OF 1934



NCORPORATED

Date of Report (Date of earliest event reported): November 5, 2012

Exact name of registrant as specified in its charter)

<u>Kentucky</u> (State of incorporation) <u>001-33998</u> (Commission file number) <u>61-0156015</u> (IRS Employer Identification No.)

600 North Hurstbourne Parkway, Suite 400, Louisville, Kentucky 40222 (Address of principal executive offices) (Zip Code)

<u>(502) 636-4400</u>

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act (18 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

A copy of the news release issued by Churchill Downs Incorporated (the "Company") on November 5, 2012 announcing the results of operations and financial condition for the third quarter ended September 30, 2012, is attached hereto as Exhibit 99.1 and incorporated by reference herein.

Item 9.01. Financial Statements and Exhibits.

(d)	Exhibits
99.1	Press Release dated November 5, 2012 issued by Churchill Downs Incorporated.
<u>Exhibit No.</u>	Description
Exhibit 99.1	Press Release dated November 5, 2012 issued by Churchill Downs Incorporated.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto, duly authorized.

CHURCHILL DOWNS INCORPORATED

November 5, 2012

<u>/s/ William E. Mudd</u> By: William E. Mudd Title: Executive Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)



FOR IMMEDIATE RELEASE Contact: Courtney Yopp Norris (502) 636-4564 Courtney.Norris@kyderby.com

CHURCHILL DOWNS INCORPORATED REPORTS 2012 THIRD-QUARTER RESULTS

- Revenues of \$164.9 million declined 1% compared to 2011's third-quarter record high due to fewer live race days at Churchill Downs Racetrack
- EBITDA was \$21.3 million, the second highest all-time third-quarter EBITDA

LOUISVILLE, Ky. - Churchill Downs Incorporated ("CDI" or the "Company") (NASDAQ: CHDN) today, Nov. 5, 2012, reported results for the third quarter and nine months ended Sept. 30, 2012.

Net revenues from continuing operations for the third quarter of 2012 declined 1%, or \$1.5 million, to \$164.9 million compared to the same period of the prior year. Third quarter EBITDA (earnings before interest, taxes, depreciation and amortization) declined to \$21.3 million, from \$43.0 million, during the third quarter of 2011. Net earnings from continued operations for the period were \$6.0 million, or \$0.34 per diluted common share, a decrease of 70% from net earnings from continued operations of \$19.7 million, or \$1.16 per diluted common share, during the third quarter of 2011. The decline in EBITDA and net earnings was predominately the result of the \$19.3 million in Illinois Horse Racing Equity Trust Fund payments that were received in the third quarter of 2011.

Online Business (consisting of Twinspires.com, Luckity.com, Velocity and the Company's equity investment in HRTV) net revenues for the third quarter increased 9% over the same period of the prior year to \$45.6 million. CDI's online wagering company, TwinSpires.com, reported a handle increase of 10.6%, or \$20.5 million, compared to 2.2% growth of total U.S. thoroughbred industry wagering for the same period, according to Equibase.com.

Despite growth in TwinSpires.com revenue and handle, third-quarter Online Business EBITDA declined \$0.8 million, or 8%, primarily due to \$1.0 million of expenditures related to the launch of the Company's new real money gaming site, Luckity.com, and the continuation of spending on the development of an exchange wagering platform; increased losses of \$0.4 million from our equity investment in horseracing television network HRTV; and severance and other non-recurring costs of \$0.6 million.

Racing Operations revenues decreased 6%, or \$3.9 million, due to three fewer racing days at Churchill Downs Racetrack and weather-related cancellations at Calder Race Course. Racing Operations EBITDA decreased \$19.5 million, due to the impact of recognizing \$19.3 million from the Illinois Horse Racing Equity Trust Fund along with recognition of insurance proceeds net of losses of \$0.6 million during 2011's third quarter. Partially offsetting these prior year items were EBITDA improvements as operating

Churchill Downs Incorporated Reports 2012 Third-Quarter Results Page **2** of 11 *November 5, 2012*

efficiencies from cost control measures more than offset the fewer live race days and weather-related cancellations.

Gaming revenues decreased \$2.4 million, or 5%, during the quarter largely due to continued competition in the South Florida market and the closure of the Company's casino and video poker operations in New Orleans for five days in September as the result of Hurricane Isaac. Gaming EBITDA decreased \$1.1 million driven primarily by revenue losses at Calder Casino.

CDI Chairman and Chief Executive Officer Robert L. Evans said the Company made a lot of progress building its portfolio of growth opportunities in the third quarter and in the few weeks since.

"We hope to see the revenue and EBITDA growth impact of these new opportunities starting in the fourth quarter of this year, and into 2013 and 2014, including our decision to proceed with construction of our joint venture casino project near Lebanon, Ohio; the completion of the acquisition of Riverwalk Casino Hotel; the launch of the real-money gaming site, Luckity.com; and significant progress on the \$15 million renovation and rebuilding of Harlow's following the 2011 Mississippi River flood which we expect to complete by year-end."

"We are also pleased with the construction progress at Churchill Downs Racetrack including the new ultra-luxury area known as The Mansion, which is 93% sold or committed under 3 to 7 year contracts, and the new Paddock Plaza area that will add over 200 upper-price-range seats to our inventory for various big events next year including the Kentucky Derby, the Kentucky Oaks and our night racing and other events," Evans said.

A conference call regarding this news release is scheduled for Tuesday, Nov. 6, 2012, at 9 a.m. ET. Investors and other interested parties may listen to the teleconference by accessing the online, real-time webcast and broadcast of the call at <u>www.churchilldownsincorporated.com</u> or <u>www.earnings.com</u>, or by dialing (877) 372-0878 and entering the pass code 59454442 at least 10 minutes before the appointed time. International callers should dial (253) 237-1169. A copy of the Company's news release announcing quarterly results and relevant financial and statistical information about the period will be accessible at <u>www.churchilldownsincorporated.com</u>.

In addition to the results provided in accordance with U.S. Generally Accepted Accounting Principles ("GAAP"), the Company has provided a non-GAAP measurement, which presents a financial measure of earnings before interest, taxes, depreciation and amortization ("EBITDA"). Churchill Downs Incorporated uses EBITDA as a key performance measure of results of operations for purposes of evaluating performance internally. The Company believes the use of this measure enables management and investors to evaluate and compare, from period to period, the Company's operating performance in a meaningful and consistent manner. This non-GAAP measurement is not intended to replace the presentation of the Company's financial results in accordance with GAAP.

ABOUT CHURCHILL DOWNS INCORPORATED

Churchill Downs Incorporated (CDI) (NASDAQ: CHDN), headquartered in Louisville, Ky., owns and operates the worldrenowned Churchill Downs Racetrack, home of the Kentucky Derby and Kentucky Oaks, as well as racetrack and casino operations and a poker room in Miami Gardens, Fla.; racetrack, casino and video poker operations in New Orleans, La.; racetrack operations in Arlington

Heights, Ill.; a casino resort in Greenville, Miss.; as well as a casino hotel in Vicksburg, Miss.; CDI also owns the country's premier advance-deposit wagering company, TwinSpires.com; the totalisator company, United Tote; Luckity.com, where people can legally play fun games online for a chance to

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win cash prizes; Bluff Media, an Atlanta-based multimedia poker content, brand and publishing company; and a collection of racing-related telecommunications and data companies. Information about CDI can be found online at www.churchilldownsincorporated.com.

Information set forth in this news release contains various "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. The Private Securities Litigation Reform Act of 1995 (the "Act") provides certain "safe harbor" provisions for forward-looking statements. All forward-looking statements made in this news release are made pursuant to the Act. The reader is cautioned that such forward-looking statements are based on information available at the time and/or management's good faith belief with respect to future events, and are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in the statements. Forward-looking statements speak only as of the date the statement was made. We assume no obligation to update forward-looking information to reflect actual results, changes in assumptions or changes in other factors affecting forward-looking information. Forward-looking statements are typically identified by the use of terms such as "anticipate," "believe," "could," "estimate," "expect," "intend," "may," "might," "plan," "predict," "project," "should," "will," and similar words, although some forwardlooking statements are expressed differently. Although we believe that the expectations reflected in such forward-looking statements are reasonable, we can give no assurance that such expectations will prove to be correct. Important factors that could cause actual results to differ materially from expectations include: the effect of global economic conditions, including any disruptions in the credit markets; a decrease in consumers' discretionary income; the effect (including possible increases in the cost of doing business) resulting from future war and terrorist activities or political uncertainties; the impact of increasing insurance costs; the impact of interest rate fluctuations; the financial performance of our racing operations; the impact of gaming competition (including lotteries, online gaming and riverboat, cruise ship and land-based casinos) and other sports and entertainment options in the markets in which we operate; our ability to maintain racing and gaming licenses to conduct our businesses; the impact of live racing day competition with other Florida, Illinois and Louisiana racetracks within those respective markets; the impact of higher purses and other incentives in states that compete with our racetracks; costs associated with our efforts in support of alternative gaming initiatives; costs associated with customer relationship management initiatives; a substantial change in law or regulations affecting pari-mutuel and gaming activities: a substantial change in allocation of live racing days: changes in Kentucky. Florida, Illinois or Louisiana law or regulations that impact revenues or costs of racing operations in those states: the presence of wagering and gaming operations at other states' racetracks and casinos near our operations; our continued ability to effectively compete for the country's horses and trainers necessary to achieve full field horse races; our continued ability to grow our share of the interstate simulcast market and obtain the consents of horsemen's groups to interstate simulcasting; our ability to enter into agreements with other industry constituents for the purchase and sale of racing content for wagering purposes; our ability to execute our acquisition strategy and to complete or successfully operate planned expansion projects; our ability to successfully complete any divestiture transaction; market reaction to our expansion projects; the inability of our totalisator company, United Tote, to maintain its processes accurately or keep its technology current; our accountability for environmental contamination; the inability of our Online Business to prevent security breaches within its online technologies; the loss of key personnel; the impact of natural and other disasters on our operations and our ability to obtain insurance recoveries in respect of such losses (including losses related to business interruption); our ability to integrate any businesses we acquire into our existing operations, including our ability to maintain revenues at historic levels and achieve anticipated cost savings; the impact of wagering laws, including changes in laws or enforcement of those laws by regulatory agencies; the outcome of pending or threatened litigation; changes in our relationships with horsemen's groups and their memberships; our ability to reach agreement with horsemen's groups on future purse and other agreements (including, without limiting, agreements on sharing of revenues from gaming and advance deposit wagering); the effect of claims of third parties to intellectual property rights; and the volatility of our stock price.

You should read this discussion in conjunction with the Condensed Consolidated Financial Statements included in

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this Quarterly Report on Form 10-Q and the Company's Annual Report on Form 10-K for the year ended December 31, 2011 for further information, including Part I - Item 1A, "Risk Factors" for a discussion regarding some of the reasons that actual results may be materially different from those we anticipate, as modified by Part II - Item 1A, "Risk Factors" of this Quarterly Report on Form 10-Q.

CHURCHILL DOWNS INCORPORATED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME For the three months ended September 30, 2012, and 2011

(in thousands, except per common share data)

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Basic Earnings from continuing operations \$ 0.34 \$ 1.17 (71) Discontinued operations \$ \$ Net earnings \$ 0.34 \$ 1.17 (71) Diluted Earnings from continuing operations \$ 0.34 \$ 1.16 (71) Diluted Weighted average shares outstanding: \$ 0.34 \$ 1.17 (71)					
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Diluted \$ 0.34 \$ 1.16 (71) Discontinued operations \$ - \$ 0.01 U Net earnings \$ 0.34 \$ 1.17 (71)	Discontinued operations	\$ _	\$	—	—
Earnings from continuing operations\$0.34\$1.16(71)Discontinued operations\$\$0.01UNet earnings\$0.34\$1.17(71)Weighted average shares outstanding:	Net earnings	\$ 0.34	\$	1.17	(71)
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Earnings from continuing operations\$0.34\$1.16(71)Discontinued operations\$\$0.01UNet earnings\$0.34\$1.17(71)Weighted average shares outstanding:	Diluted				
Discontinued operations\$\$0.01UNet earnings\$0.34\$1.17(71)Weighted average shares outstanding:		\$ 0.34	\$	1.16	(71)
Net earnings \$ 0.34 \$ 1.17 (71) Weighted average shares outstanding: (71) (71) (71)		_			
Weighted average shares outstanding:		 0.34			
		 	<u> </u>		(, -)
	Weighted average shares outstanding:				
1/,150 10,050	Basic	17,130		16,858	
Diluted 17,575 16,974	Diluted	17,575		16,974	
U: >100% unfavorable F: >100% favorable	U: >100% unfavorable F: >100% favorable				

CHURCHILL DOWNS INCORPORATED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME For the nine months ended September 30, 2012, and 2011

(in thousands, except per common share data)

		2012		2011	% Change
Net revenues	¢		¢	246.050	2
Racing	\$	253,541	\$	246,858	3
Gaming		160,200		160,468	
Online		142,330		125,344	14
Other		17,818		14,919	19
		573,889		547,589	5
Operating expenses		200 425		202 755	(1)
Racing		200,425		202,755	(1)
Gaming		117,122		118,690	(1)
Online Other		95,266		85,800	11
		19,368		15,192	27
Selling, general and administrative expenses		54,506		51,453	6
Insurance recoveries, net of losses		(6,514)		(1,010)	F
Operating income		93,716		74,709	25
Other income (expense):		0.4		2.40	
Interest income		84		240	(65)
Interest expense		(3,078)		(7,497)	(59)
Equity in (loss) gain of unconsolidated investments		(1,255)		(423)	U
Miscellaneous, net		639		23,549	(97)
		(3,610)		15,869	U
Earnings from continuing operations before provision for income taxes	r	90,106		90,578	(1)
Income tax provision		(34,203)		(34,054)	_
Earnings from continuing operations		55,903		56,524	(1)
Discontinued operations, net of income taxes:					
(Loss) earnings from operations		(1)		61	U
Gain on sale of assets		_		1	U
Net earnings and comprehensive income	\$	55,902	\$	56,586	
Net earnings per common share data:					
Basic					
Earnings from continuing operations	\$	3.24	\$	3.36	(4)
Discontinued operations	\$	_	\$	0.01	U
Net earnings	\$	3.24	\$	3.37	(4)
Diluted					
Earnings from continuing operations	\$	3.2	\$	3.34	(4)
Discontinued operations	\$		\$	0.01	U
Net earnings	\$	3.2	\$	3.35	(4)
Weighted average shares outstanding:	_				
Basic		17,004		16,555	
Diluted		17,004		16,939	
Dinicu		17,403		10,939	

U: >100% unfavorable F: >100% favorable

CHURCHILL DOWNS INCORPORATED SUPPLEMENTAL INFORMATION BY OPERATING UNIT for the three months ended September 30, 2012, and 2011 (in thousands, except per common share data)

	 2012	2011		% Change
let revenues from external customers:				
Churchill Downs	\$ 3,873	\$	6,148	(37)
Arlington	30,578		30,875	(1)
Calder	22,633		23,673	(4)
Fair Grounds	 5,835		6,080	(4)
Total Racing Operations	62,919		66,776	(6)
Calder Casino	17,841		20,251	(12)
Fair Grounds Slots	10,109		9,880	2
VSI	8,089		8,350	(3)
Harlow's Casino	13,454		13,441	—
Total Gaming	 49,493		51,922	(5)
Online Business	45,593		42,015	9
Other Investments	6,543		5,583	17
Corporate	329		53	F
Net revenues from external customers	\$ 164,877	\$	166,349	(1)
itercompany net revenues:				
Churchill Downs	\$ 151	\$	381	(60)
Arlington	1,758		1,468	20
Calder	554		582	(5)
Fair Grounds	11		21	(48)
Total Racing Operations	 2,474		2,452	1
Online Business	233		186	25
Other Investments	824		638	29
Eliminations	(3,531)		(3,276)	(8)
Net revenues	\$ 	\$	_	_
econciliation of Segment EBITDA to net earnings:				
Racing Operations	\$ 1,243	\$	20,789	(94)
Gaming	12,029		13,148	(9)
Online Business	8,986		9,818	(8)
Other Investments	421		782	(46)
Corporate	(1,398)		(1,540)	9
Total EBITDA	 21,281		42,997	(51)
Depreciation and amortization	(13,370)		(13,443)	(1)
Interest income (expense), net	(842)		(1,460)	(42)
Income tax provision	(1,096)		(8,374)	(87)
Earnings from continuing operations	5,973		19,720	(70)
Discontinued operations, net of income taxes			60	(100)
Net earnings and comprehensive income	\$ 5,973	\$	19,780	(70)

U: >100% unfavorable F: >100% favorable

CHURCHILL DOWNS INCORPORATED SUPPLEMENTAL INFORMATION BY OPERATING UNIT for the nine months ended September 30, 2012, and 2011

(in thousands, except per common share data)

	 2012	2011		% Change
Net revenues from external customers:				
Churchill Downs	\$ 109,297	\$	104,558	5
Arlington	62,802		62,273	1
Calder	47,374		45,753	4
Fair Grounds	34,068		34,274	(1)
Total Racing Operations	 253,541		246,858	3
Calder Casino	58,908		62,574	(6)
Fair Grounds Slots	31,726		31,510	1
VSI	26,466		26,566	—
Harlow's Casino	43,100		39,818	8
Total Gaming	 160,200		160,468	—
Online Business	142,330		125,344	14
Other Investments	17,012		14,657	16
Corporate	806		262	F
Net revenues from external customers	\$ 573,889	\$	547,589	5
Intercompany net revenues:	 			
Churchill Downs	\$ 4,419	\$	3,993	11
Arlington	3,810		3,160	21
Calder	1,150		1,129	2
Fair Grounds	833		799	4
Total Racing Operations	 10,212		9,081	12
Online Business	669		601	11
Other Investments	2,646		1,397	F
Eliminations	(13,527)		(11,079)	(22)
Net revenues	\$ 	\$		_
Reconciliation of Segment EBITDA to net earnings:	 			
Racing Operations	\$ 55,094	\$	67,116	(18)
Gaming	51,856		43,479	19
Online Business	31,946		28,671	11
Other Investments	(13)		1,217	U
Corporate	(4,968)		(1,329)	U
Total EBITDA	133,915		139,154	(4)
Depreciation and amortization	(40,815)		(41,319)	(1)
Interest income (expense), net	(2,994)		(7,257)	59
Income tax provision	(34,203)		(34,054)	—
Earnings from continuing operations	55,903		56,524	(1)
Discontinued operations, net of income taxes	(1)		218	(100)
Net earnings and comprehensive income	\$ 55,902	\$	56,742	(1)
1 = 1000(-1) = 1 = 1000(-1)		_		

U: >100% unfavorable F: >100% favorable

CHURCHILL DOWNS INCORPORATED SUPPLEMENTAL INFORMATION BY OPERATING UNIT for the three and nine months ended September 30, 2012 and 2011

(in thousands, except per common share data)

		Three Mo	nths E	nded			
	September 30,					e	
		2012 2011				\$	%
Racing Operations	\$	(2,935)	\$	(2,830)	\$	105	4 %
Gaming		(2,116)		(2,053)		63	3 %
Online Business		(1,929)		(1,659)		270	16 %
Other Investments		(280)		(595)		(315)	(53)%
Corporate Income		7,260		7,137		(123)	2 %
Total management fees	\$	_	\$	_	\$		

	Nine Mon	ths E	nded		
	 Septen	ıber 3	0,	 Char	ige
	 2012		2011	 \$	%
Racing Operations	\$ (9,543)	\$	(8,820)	\$ 723	8 %
Gaming	(5,804)		(5,540)	264	5 %
Online Business	(5,159)		(4,349)	810	19 %
Other Investments	(658)		(951)	(293)	(31)%
Corporate Income	21,164		19,660	(1,504)	8 %
Total management fees	\$ —	\$	—	\$ 	

CHURCHILL DOWNS INCORPORATED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS for the nine months ended September 30, 2012, and 2011

(in thousands, except per common share data)

		2012		2011
Cash flows from operating activities: Net earnings and comprehensive income	\$	55,902	\$	56,742
Adjustments to reconcile net earnings and comprehensive income to net cash provided by operating activities:	Ψ	55,502	Ψ	50,74
Depreciation and amortization		40,815		41,31
Asset impairment loss		25		299
Gain on sale of business				(27)
Gain on derivative instruments		_		(3,09
Equity in loss (gain) of unconsolidated investments		1,255		42
Share-based compensation		6,083		4,33
Other		668		2,13
Increase (decrease) in cash resulting from changes in operating assets and liabilities, net of business acquisition:				
Restricted cash		2,938		11,53
Accounts receivable		(12,500)		1,82
Other current assets		(1,895)		(3,86
Accounts payable		395		22
Purses payable		(3,497)		11,05
Accrued expenses		5,732		3,09
Deferred revenue		(7,689)		2,12
Deferred riverboat subsidy		_		(40,49
Income taxes receivable and payable		12,149		27,56
Other assets and liabilities		1,728		16,49
Net cash provided by operating activities		102,109		131,44
ash flows from investing activities:			-	
Additions to property and equipment		(25,456)		(16,80
Acquisition of business, net of cash		(6,728)		-
Acquisition of gaming license		(2,250)		(2,25
Investment in joint venture		(6,525)		-
Purchases of minority investments		(2,092)		(15
Proceeds on sale of property and equipment		88		[
Proceeds from insurance recoveries		10,413		18
Change in deposit wagering asset		(3,364)		(11
Net cash used in investing activities		(35,914)		(19,09
ash flows from financing activities:		(00,000)		(,
Borrowings on bank line of credit		291,574		230,31
Repayments on bank line of credit		(349,139)		(339,15
Change in bank overdraft		(3,034)		4,61
Payment of dividends		(10,110)		(8,16
Repurchase of common stock		(2,846)		(73
Common stock issued		6,160		63
Windfall tax benefit from share-based compensation		819		_
Change in deposit wagering liability		3,055		11
Net cash used in financing activities		(63,521)		(112,37
fet increase in cash and cash equivalents		2,674		(112,37
ash and cash equivalents, beginning of period				26,90
	¢	27,325	<u>م</u>	
ash and cash equivalents, end of period	\$	29,999	\$	26,88

CHURCHILL DOWNS INCORPORATED CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands)

	September 30, 2012	December 31, 2011
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 29,999	\$ 27,325
Restricted cash	44,985	44,559
Accounts receivable, net	38,210	49,773
Deferred income taxes	8,057	8,727
Income taxes receivable	_	3,679
Other current assets	11,959	10,399
Total current assets	133,210	144,462
Property and equipment, net	469,520	477,356
Goodwill	217,741	213,712
Other intangible assets, net	102,907	103,827
Other assets	15,812	8,665
Total assets	\$ 939,190	\$ 948,022

LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities:			
Accounts payable	\$	59,000	\$ 56,514
Bank overdraft		2,439	5,473
Purses payable		25,169	20,066
Accrued expenses		51,336	47,816
Income taxes payable		8,470	_
Dividends payable		—	10,110
Deferred revenue		12,231	33,472
Total current liabilities	_	158,645	173,451
Long-term debt		69,998	127,563
Other liabilities		22,458	29,542
Deferred revenue		17,151	17,884
Deferred income taxes		16,583	15,552
Total liabilities		284,835	363,992
Commitments and contingencies			
Shareholders' equity:			
Preferred stock, no par value; 250 shares authorized; no shares issued		_	_
Common stock, no par value; 50,000 shares authorized; 17,461 shares issued at September 30, 2012 and 17,178 shares issued at December 31, 2011		274,622	260,199
Retained earnings		379,733	323,831
Total shareholders' equity		645,601	 584,030
Total liabilities and shareholders' equity	\$	959,415	\$ 948,022